

# COMMERCIAL SERVICE

## COMMERCIAL SERVICE PROVIDER

SkyWest, based out of St. George, Utah, has provided commercial service for Cedar City Regional Airport since 2008.



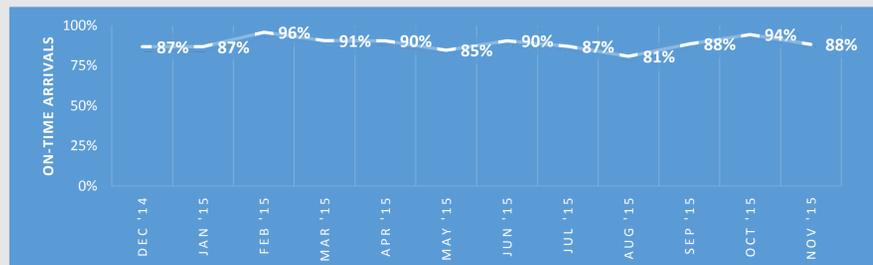
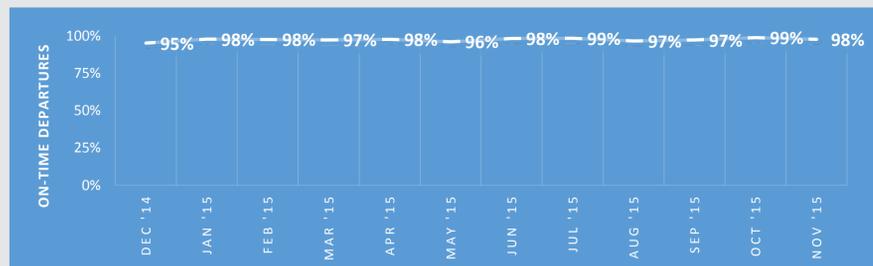
Skywest's operational fleet consists of Bombardier and Embraer regional jets, ranging from 50 to 76 seats. Currently, Cedar City is served by the 50-seat Bombardier CRJ200, providing a direct connection to Salt Lake City.

[www.skywest.com](http://www.skywest.com)

## ON-TIME PERFORMANCE

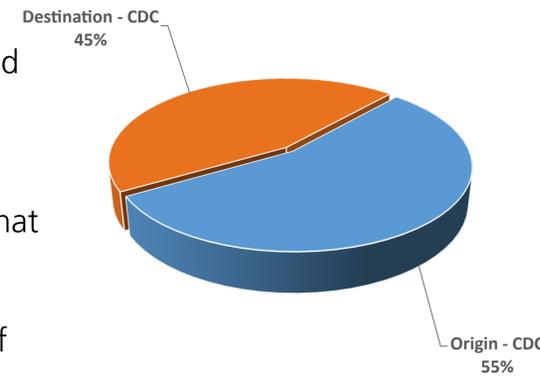
The on-time arrival and departure performance for CDC's commercial service, dating from December 2014 to November 2015, is charted below. On-time performance is the percentage of flight operations that arrived/departed within 15 minutes of the scheduled time.

SkyWest's overall on-time performance is extremely consistent at CDC, averaging above 90%. In the airline industry, an average above 85% is considered exceptionally high. This is an important metric for CDC commercial service passenger retainment and recruitment.



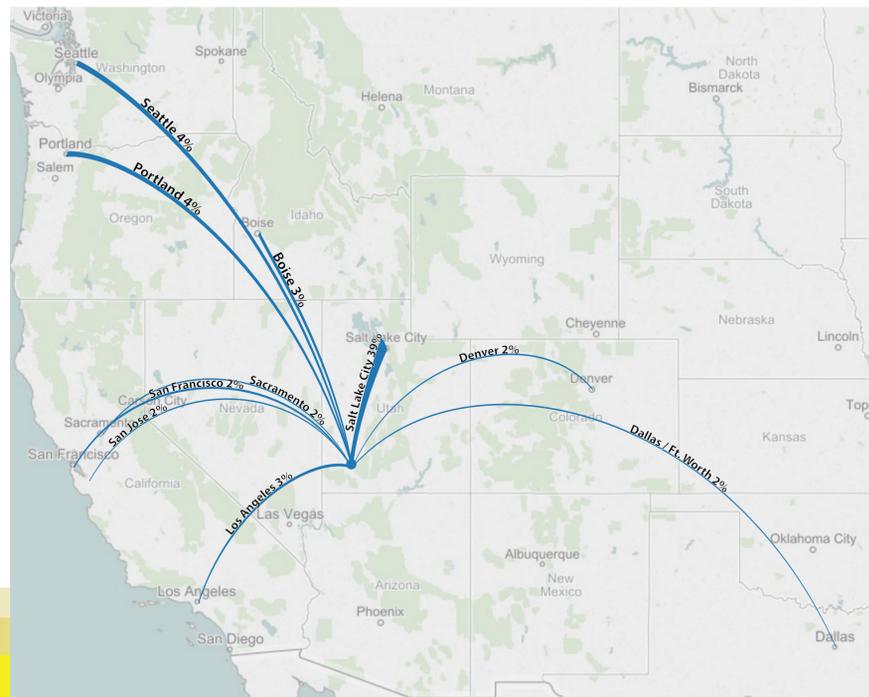
## PASSENGER O&D

Tracking passenger origin and destination (commonly shortened to O&D) provides insight to how an airport is used. Collected data show that CDC is slightly more of an origin versus destination market. Passengers fly out of Cedar City more often than they fly in to Cedar City.



## PASSENGER MARKET

The map below depicts the top ten most common destinations and origins for passengers using CDC. Salt Lake City is the top destination for passengers to/from Cedar City (39%). This is not a surprise given that Salt Lake City is the only market served on a non-stop basis from CDC. The next top markets are Seattle, Portland, Boise, and Los Angeles.



## LOAD FACTOR AND ENPLANEMENTS

Passenger load factor is generally calculated as the number of passengers on a flight divided by the total number of seats. A fairly empty flight would have a low load factor while a completely full flight would have a 100% load factor. The load factor for CDC has been very low, averaging under 50%. This is forecasted to slowly increase over the next 20 years, in line with a projected increase in population, assuming the same number of seats are available each day.

Similarly, the number of enplanements (that is, number of people boarding a commercial aircraft at CDC) is also forecasted to slowly increase over this time period. Starting in 2012, the airport has averaged more than 13,000 enplanements annually.

